

Appraiser Blog

Auto Incentives and Rebates Week Ending Jun 24, 2023



By Tony Rached

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Welcome to our eagerly awaited weekly update on the most captivating auto incentives and rebates currently available! Whether you're in search of a sleek new car, a robust truck, or a versatile SUV, we've got you covered with the latest and most thrilling deals. This week, we bring you noteworthy changes in incentives and rebates from Ford Motor Co.

Please keep in mind that the availability and specific details of these offers may vary based on your location and the model that catches your eye. For comprehensive information and to take full advantage of these incredible incentives, we strongly advise reaching out to your local dealership. Without further delay, let's dive into this week's exclusive auto incentives and rebates!

BMW GROUP				
Year	Make	Model	Cash rebate	Finance rate
2024	BMW	iX	\$0-\$2,000	2.9-13.3%
2024	BMW	2 Series, 3 Series, 4 Series, 5 Series, 7 Series, 8 Series, i4, i5, i7, M2, M3, M4, M8, X1, X3, X3 M, X4, X4 M, X5, X5 M, X6, X6 M, X7, XM, Z4		2.9-13.3%
2024	Mini	Cooper*, Countryman		2.9 - 6.9%
2023	BMW	8 Series, M8	\$0-\$3,000	2.9-13.3%
2023	BMW	3 Series, 5 Series, i4, i7, iX, X5	\$0 - \$2,000	2.9-13.2%

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2023	BMW	4 Series	\$0-\$1,000	2.9-13.3%
2023	BMW	2 Series, 7 Series, 8 Series, M2, M3, M4, M5, M8, X1, X2, X3, X3 M, X4, X4 M, X5 M, X6, X6 M, X7, XM, Z4	\$0 - \$2,000	2.9-13.2%
2023	Mini	Cooper*, Countryman		2.9-6.9%
FORD MOTOR CO.				
2024	Ford	Edge, Expedition, Expedition Max, Mustang, Ranger		3.9 - 9.9%
2023	Ford	Explorer	\$500-\$2,000	0-8.9%
2023	Ford	Edge	\$1,500	0-8.9%
2023	Ford	Bronco Sport	\$1000	0-8.9%
2023	Ford	F-150	\$750-\$1,000	0-8.9%
2023	Ford	Bronco, E-Transit Cargo Van, Escape, Expedition, Expedition Max, F-150 Lightning, Maverick, Mustang, Mustang Mach-E, Ranger, Super Duty F-250 SRW, Super Duty F-350 DRW, Super Duty F-350 SRW, Transit Van*, Transit Wagon*		0-8.9%
GENERAL MOTORS				
2024	Buick	Enclave, Encore GX, Envista		7.4-7.9%
2024	Cadillac	XT5, XT6	\$500-\$1,500	2.9-10.9%

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2024	Cadillac	Lyriq, XT4		2.9-10.9%
2024	Chevrolet	Equinox, Silverado 2500HD, Silverado 3500HD, Trax		6.9-7.4%
2024	GMC	Hummer EV, Sierra 2500HD, Sierra 3500HD, Terrain		5.9-14.3%
2023	Buik	Enclave, Encore GX, Envision		2.4-11.7%
2023	Cadillac	XT5, XT6	\$500-\$1,500	2.9-10.9%
2023	Cadillac	CT4, CT5	\$0-\$750	2.9-10.9%
2023	Cadillac	XT4	\$500	2.9-10.9%
2023	Cadillac	Escalade, Escalade ESV, Lyriq		2.9-10.9%
2023	Chevrolet	Silverado 1500	\$0-\$1,750	1.9-12.8%
2023	Chevrolet	Equinox	\$0-\$1,250	1.9-12.8%
2023	Chevrolet	Malibu	\$750-\$1,000	1.9-12.8%
2023	Chevrolet	Blazer, Traverse	\$0-\$1,000	1.9-12.8%
2023	Chevrolet	Camaro	\$750	1.9-12.8%
2023	Chevrolet	Silverado 2500HD, Silverado 3500HD	\$0-\$500	1.9-12.8%
2023	Chevrolet	Bolt EUV, Bolt EV, Colorado, Corvette, Corvette Z06, Express		1.9-12.8%

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		Cargo Van, Express Passenger, Suburban, Tahoe, Trailblazer		
2023	GMC	Acadia, Canyon, Hummer EV, Savana Cargo Van, Savana Passenger, Sierra 1500, Sierra 2500HD, Sierra 3500HD, Terrain, Yukon, Yukon XL		0.9-12.4%
2022	Cadillac	CT4, CT5, Escalade, Escalade ESV, XT4, XT5, XT6		3.4-7.9%
AMERICAN HONDA				
2024	Acura	Integra, MDX		6.4 - 11.0%
2024	Honda	CR-V, HR-V		6.4-11.0%
2023	Acura	Integra, MDX, RDX, TLX		4.9 - 11.0%
2023	Honda	Accord (incl. Hybrid), Civic Hatchback, Civic Sedan, CR-V, HR-V, Odyssey, Passport, Pilot, Ridgeline		0.9 - 11.0%
HYUNDAI - KIA				
2024	Kia	Carnival, K5, Seltos, Telluride		5.2 - 9.0%
2023	Hyundai	Nexo	\$0-\$25,000	0 - 9.0%
2023	Hyundai	Ioniq 5	\$0-\$5,000	0-9.0%
2023	Hyundai	Ioniq 6	\$0-\$3,750	0-9.0%

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2023	Hyundai	Santa Cruz	\$500-\$2,000	0-9.0%
2023	Hyundai	Sonata	\$0-\$1,250	0-9.0%
2023	Hyundai	Kona	\$0-\$1,000	0-9.0%
2023	Hyundai	Elantra, Kona EV, Santa Fe, Tucson	\$0-\$750	0-9.0%
2023	Hyundai	Venue	\$0-\$500	0-9.0%
2023	Hyundai	Palisade, Santa Fe Hybrid, Santa Fe Plug-In Hybrid, Sonata Hybrid, Tucson Hybrid, Tucson Plug-In Hybrid		0-9.0%
2023	Kia	EV6	\$0 - \$3,750	2.7-9.0%
2023	Kia	Niro EV	\$0 - \$2,500	2.7-9.0%
2023	Kia	Stinger	\$0 - \$1,500	2.7-9.0%
2023	Kia	Sorento	\$0 - \$750	2.7-9.0%
2023	Kia	Forte, Soul	\$0 - \$500	2.7-9.0%
2023	Kia	K5, Rio, Rio 5-Door	\$0 - \$300	2.7-9.0%
2023	Kia	Carnival, Niro, Niro Plug-In Hybrid, Seltos, Sorento Hybrid, Sorento PHEV, Sportage (incl. Hybrid), Sportage PHEV, Telluride		2.7-9.0%
2022	Hyundai	Nexo	\$0 - \$25,000	5.6- 9.0%

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2022	Hyundai	Accent, Elantra, Ioniq 5, Ioniq Hybrid, Ioniq Plug-In Hybrid, Kona, Kona EV, Palisade, Santa Cruz, Santa Fe (incl. Hybrid), Santa Fe Plug-In Hybrid, Sonata (incl. Hybrid), Tucson (incl. Hybrid), Tucson Plug-In Hybrid, Veloster, Venue		5.6- 9.0%
MAZDA				
2024	Mazda	CX - 90	\$1,000	3.9 - 13.3%
2023	Mazda	CX-9	\$500-\$3,000	
2023	Mazda	CX-5, Mazda3 Hatchback, Mazda3 Sedan, MX-30, MX-5 Miata, MX-5 Miata RF	\$1,000	0 - 13.3%
2023	Mazda	CX-30, CX-50	\$500-\$1,000	0 - 13.3%
MERCEDES-BENZ				
2023	Mercedes - Benz	AMG GT, C-Class, CLA, CLS, E-Class, EQB, EQE, EQE SUV, EQS, EQS SUV, G-Class, GLA, GLB, GLC, GLE, GLS, Metris*, S-Class, SL, Sprinter*		0.9 - 10.9%
2022	Mercedes - Benz	A-Class, AMG GT, C-Class, CLA, CLS, E-Class, EQB, EQS, G-Class, GLA, GLB, GLC, GLE, GLS, Metris*, S-Class, SL, Sprinter*		2.9 - 10.9%
NISSAN GROUP				
2023	Infiniti	Q50, QX50, QX55, QX60, QX80		2.9 - 8.4%

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2023	Nissan	Armada, Titan, Titan XD	\$0 - \$1,000	0 - 9.2%
2023	Nissan	Murano	\$0 - \$750	0 - 9.2%
2023	Nissan	Altima, Frontier, Rogue	\$0 - \$500	0 - 9.2%
2023	Nissan	Ariya, GT-R, Kicks, Leaf, Maxima, Pathfinder, Sentra, Versa Sedan, Z		0-9%
2022	Infiniti	Q50, Q60, QX50, QX55, QX60, QX80		4.9 - 8.4%
2022	Nissan	Rogue Sport	\$0 - \$1,000	1.9-8.9%
2022	Nissan	Pathfinder	\$0 - \$750	1.9-8.9%
2022	Nissan	Altima, Armada, Frontier, Kicks, Leaf, Maxima, Murano, Pathfinder, Rogue, Sentra, Titan, Titan XD, Versa Sedan		1.9-8.9%
STELLANTIS				
2023	Alfa Romeo	Giulia, Stelvio	\$0-\$2,000	7.2%
2023	Alfa Romeo	Giulia Quadrifoglio, Stelvio Quadrifoglio	\$0-\$750	7.2%
2023	Chrysler	300	\$0-\$2,000	7.2%
2023	Chrysler	Pacifica	\$0-\$1,000	7.2%
2023	Chrysler	Voyager		7.2%
2023	Dodge	Challenger	\$0-\$3,000	7.2%

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2023	Dodge	Charger	\$0-\$2,000	7.2%
2023	Dodge	Durango	\$0-\$1,750	7.2%
2023	Dodge	Hornet	\$0-\$500	7.2%
2023	Fiat	500X	\$0-\$1,000	1.9 - 7.9%
2023	Jeep	Wrangler 4-Door	\$0-\$4,750	1.9 - 7.9%
2023	Jeep	Grand Cherokee	\$0-\$4,000	1.9-7.9%
2023	Jeep	Gladiator	\$0-\$3,000	1.9-7.9%
2023	Jeep	Cherokee, Compass	\$0-\$2,500	1.9-7.9%
2023	Jeep	Grand Cherokee L, Renegade	\$0-\$2,000	1.9-7.9%
2023	Jeep	Wrangler 2-Door	\$0-\$1,000	1.9-7.9%
2023	Jeep	Grand Wagoneer, Grand Wagoneer L, Wagoneer, Wagoneer L		1.9-7.9%
2023	Ram	1500	\$0 - \$3,000	2.9-7.2%
2023	Ram	1500 Classic	\$0 - \$1,000	2.9-7.2%
2023	Ram	2500, 3500, ProMaster Cargo Van, ProMaster Window Van		2.9-7.2%
2022	Alfa Romeo	Giulia, Giulia Quadrifoglio, Stelvio, Stelvio Quadrifoglio		7.2%

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2022	Chrysler	300, Pacifica, Voyager		7.2%
2022	Chrysler	Challenger, Charger, Durango		7.2%
2022	Fiat	500X		7.2%
2022	Jeep	Cherokee, Compass, Gladiator, Grand Cherokee, Grand Cherokee L, Grand Cherokee WK, Grand Wagoneer, Renegade, Wagoneer, Wrangler, Wrangler Unlimited		7.2%
2022	Ram	Ram 2500, 3500	\$0-\$1,000	7.2%
2022	Ram	1500, 1500 Classic, ProMaster Cargo Van, ProMaster City Cargo Van, ProMaster City Wagon, ProMaster Window Van		7.2%
SUBARU				
2024	Subaru	Crosstrek, Legacy, Impreza Wagon, Outback		4.9 - 7.2%
2023	Subaru	Ascent, BRZ, Crosstrek (incl. Hybrid), Forester, Impreza*, Legacy, Outback, Solterra, WRX		2.9 - 6.4%
TOYOTA MOTOR NORTH AMERICA				
2024	Lexus	UX	\$0-\$750	6.5 - 11.9%
2024	Lexus	LC, NX		6.5 - 11.9%
2024	Toyota	Camry, Sequoia		6.5 - 11.9%

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2024	Lexus	UX	\$0-\$750	4.9 - 11.9%
2023	Lexus	ES, GX, IS, LC, LS, LX, NX, RC, RC F, RX, RZ		4.9 - 11.9%
2023	Toyota	Mirai	\$0-\$30,000	2.9 - 11.9%
2023	Toyota	BZ4X	\$0-\$2,500	2.9-11.9%
2023	Toyota	4Runner, Camry, Corolla, Corolla Cross, Corolla Hatchback, Crown, GR Corolla, GR86, Highlander, Prius, Prius Prime, RAV4, RAV4 Prime, Sequoia, Sienna, Supra, Tacoma, Tundra 2WD, Tundra 4WD, Venza		2.9-11.9%
VOLKSWAGEN GROUP				
2024	Audi	Q8 e-tron, Q8 e-tron Sportback	\$1,000	6.4-10.1%
2023	Audi	A8, Q3, Q4 e-tron, Q4 e-tron Sportback, S8		6.4-10.1%
2024	Porsche	718 Boxster, 718 Cayman, 911, Cayenne, Macan, Taycan		6.9-11.4%
2023	Audi	e-tron GT, RS e-tron GT	\$12,000	3.9-10.1%
2023	Audi	e-tron, e-tron Sportback	\$10,000	3.9-10.1%
2023	Audi	A8, S8	\$1,500-\$10,000	3.9-10.1%
2023	Audi	A6	\$1,000-\$3,000	3.9-10.1%
2023	Audi	Q8	\$1,000-\$2,000	3.9-10.1%

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2023	Audi	Q5 Sportback, SQ5, SQ5 Sportback	\$1,500	3.9-10.1%
2023	Audi	Q5	\$500-\$1,500	3.9-10.1%
2023	Audi	A3 Sedan, A4, Q3, Q4 e-tron, Q4 e-tron Sportback	\$1,000	3.9-10.1%
2023	Audi	A5 Cabriolet	\$750	3.9-10.1%
2023	Audi	A4 allroad, A6 allroad, A7, R8 Coupe, R8 Spyder, RS Q8, RS 3 Sedan, RS 5 Coupe, RS 5 Sportback, RS6, RS7, S3, S4, S5 Cabriolet, S5 Coupe, S5 Sportback, S6, S7, SQ7, SQ8, TT Coupe, TT Roadster, TTS		3.9-10.1%
2023	Porsche	718 Boxster, 718 Cayman, 911, Cayenne, Macan, Panamera, Taycan		6.9 - 11.4%
2023	Volkswagen	Arteon, Atlas, Atlas Cross Sport, Golf R, Golf GTI, ID4, Jetta, Taos, Tiguan		1.9-11.0%
2022	Volkswagen	Arteon, Atlas, Atlas Cross Sport, Golf GTI, Golf R, ID4, Jetta, Passat, Taos, Tiguan		6.2-11.0%



